

**We know...Housing is Healthcare**

**So what can health care entities do to expand housing opportunities for the individuals and families that need it?**

Aidan (13) and James (11) ....

## Play Basketball Like This!!!!



# UnitedHealthcare Community & State

Serving approx. 6.7 million people



**4,408,000\***  
Members

- **TANF | Temporary Assistance for Needy Families**  
*24 markets*
- **CHIP | Children's Health Insurance Plan**  
*23 markets*
- **ABD | Aged, Blind, and Disabled**  
*20 markets*
- **Childless Adults**  
*2 markets*



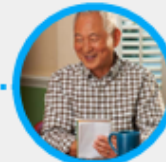
**1,060,000\***  
Members

- **EXPN | Medicaid Expansion**  
*15 markets*



**716,000\***  
Members

- **LTSS | Long-Term Services & Supports**  
*14 markets*
- **SNP | Special Needs Plans**  
*20 markets*
- **FIDESNP | Fully Integrated Dual Eligible**  
*5 markets*
- **MMP | Medicare Medicaid Plan**  
*2 markets*



**191,000\***  
Members

- **Other: Includes DD/DV, CRS, SMI, ASO | Developmentally Disabled/Ventilator Dependent, Children's Rehabilitative Services, Severe Mental Illness, Administrative Services Only**  
*6 markets*



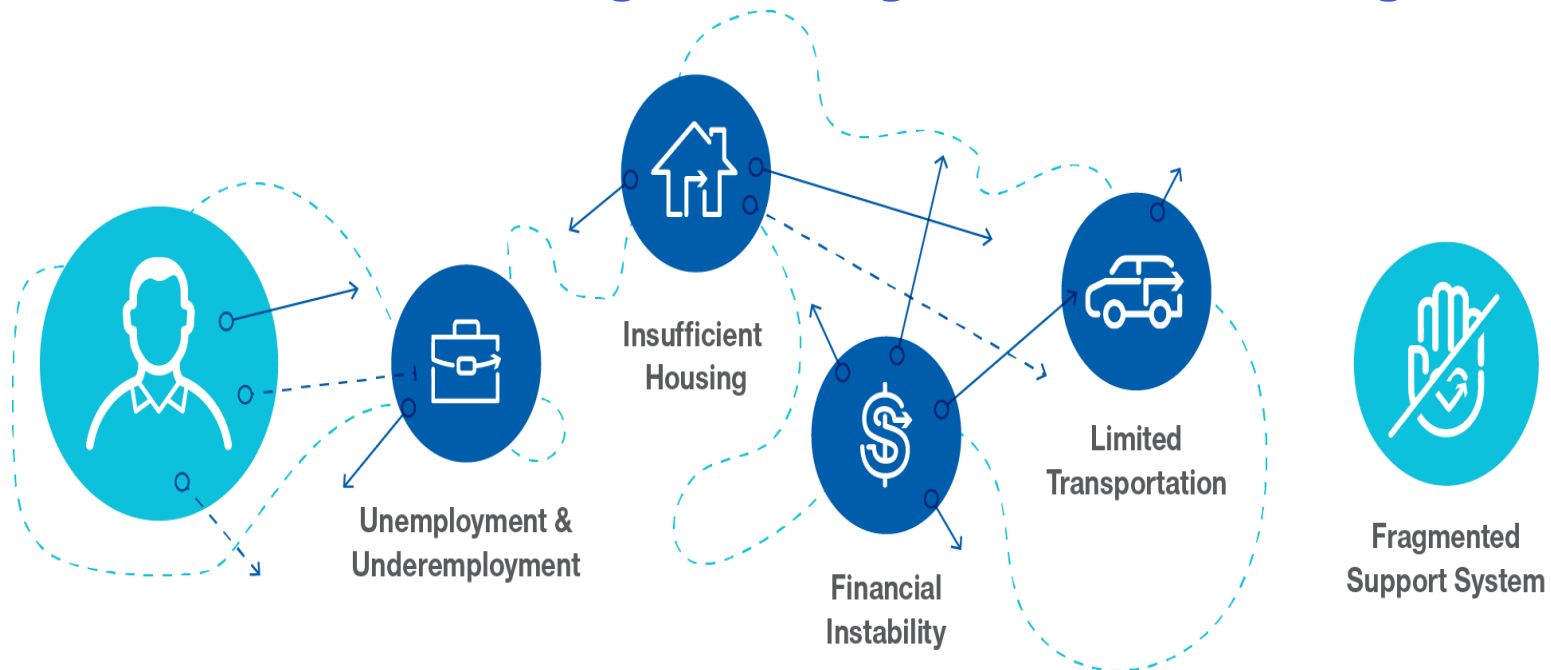
## Mission

Helping people live healthier lives and helping make the health system work better for everyone.

# The Overall Challenge (Abbreviated)

Individuals and families with complex health needs and histories of housing instability face an array of problems which drive up health care costs, without good outcomes.

AND the financial resources and delivery systems to address these challenges are fragmented and misaligned.



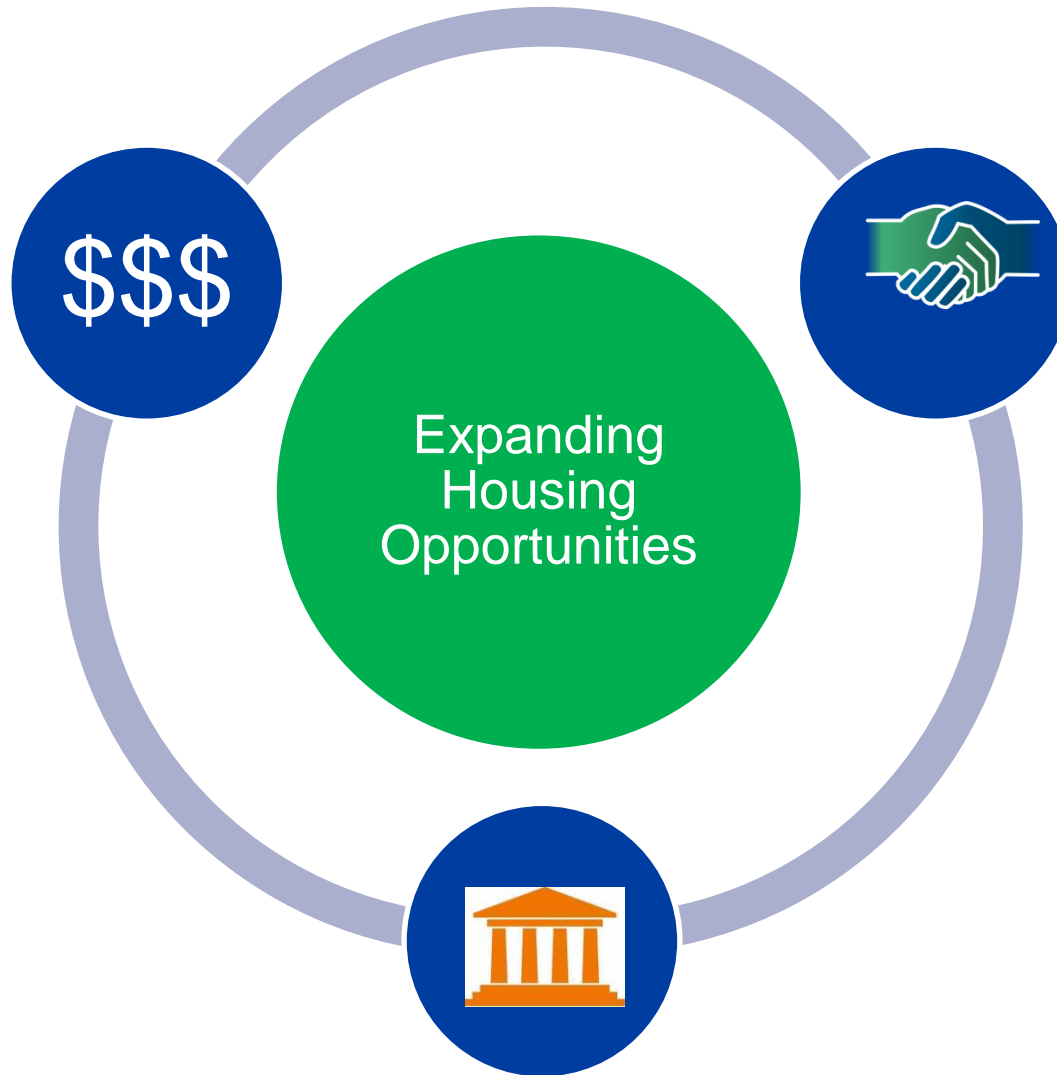
## Addressing the Social Determinants of Health *Through Systems Alignment & Integration*




- » **Affordable Housing**
- » **Criminal Justice**
- » **Child Welfare**
- » **Food Insecurity**
- » **Employment**
- » **Education**
- » **Transportation**

# What Can Healthcare Do?

## A Three-Pronged Strategy

# Three-Pronged Approach to Expanding Housing Opportunities



-  Low Income Housing Tax Credits (9% & 4%)
-  Direct Equity Investments
-  Community Benefit Investment
-  Aggregated Investment Funds
-  Social Impact & Pay for Success
-  Recapitalization & Preservation



# Cultivate & Expand Partnerships



Public Housing Agencies



State Housing Finance Agencies



Continua of Care



Healthcare for the Homeless



Community Care teams



Affordable and Supportive Housing Providers



Housing Navigators

# Drive Systems Reform



1115 Tenancy Supports Waivers



Whole Person Care



Affordable Housing Advocacy



Health and Human Services Integration

# The Impact? Meet Joe

53-year-old male Medicaid member in Phoenix

Medical and social issues:

- Recurring chest pains
  - Asthma
  - Depression
  - Diabetes – toe amputated
  - Homeless and unemployed
- 
- **165** ER visits in 12 months
  - **50+** hospital admits
  - **\$385,000** total cost of care in 2016-2017
- 
- **Joe is now stably housed and getting the care he needs**

